

#### Primary objective of the landing page

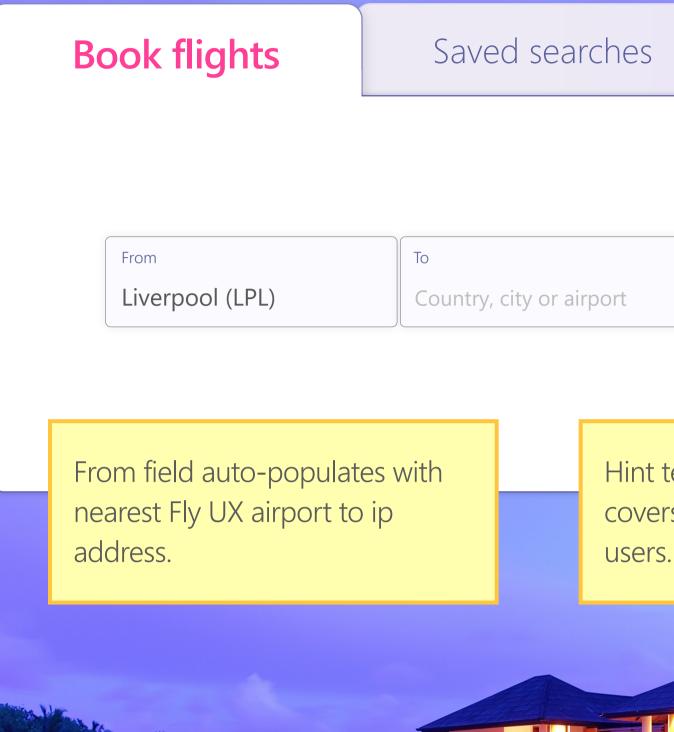
The user is here to check flight availability, so the design sticks with convention, with a clear and prominent search form in the centre of the homepage.

Where are you going?

When are you going?

Who are you going with?

The form is designed so users can easily and quickly enter their rough plan, with no other clutter to distract.



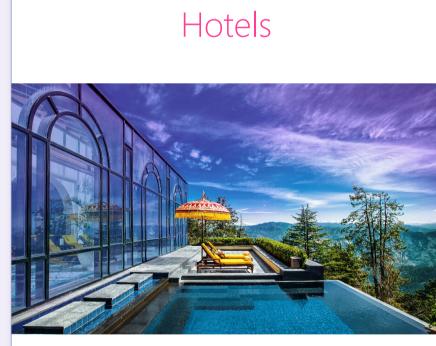
Striking hero banner photography creates a positive visceral response, subconsciously evoking positive emotions and associating the task in hand with the users ultimate goal, while they are focused on finding the best flights for their trip.

#### Destinations



Take a journey with FlyUX and discover breathtaking landscapes, exotic beaches, & vibrant cities with diverse cultures. Explore our destinations and see somewhere different.

**Explore** 



Book

5	Manage	booking	Check-in
	Depart 6 OCT 21	Return 13 OCT 21	Passengers 1

Hint text follows convention. It covers all bases, and is familar to



#### Compare

Users often compare flights between different airlines. They check availability, take the details away to compare with other sites/Skyscanner, then may return to make the final booking.

The Saved searches tab enables them to return to the site and easily view the same flight searches.

#### Making changes after booking

Users like to make sure they get their tickets booked before the sell out or go up in price, then make any changes or add baggage and extras after the booking has been completed.

This tab is 3rd in priority, and is intended to help cure flight anxiety.

Every available space on the EasyJet homepage is packed full of offers trying to upsell and get more money.

Qatar inlcude lots of helpful information intended to help passengers - safety, useful information. This feels a bit more like they have your safety in mind, not just your money.



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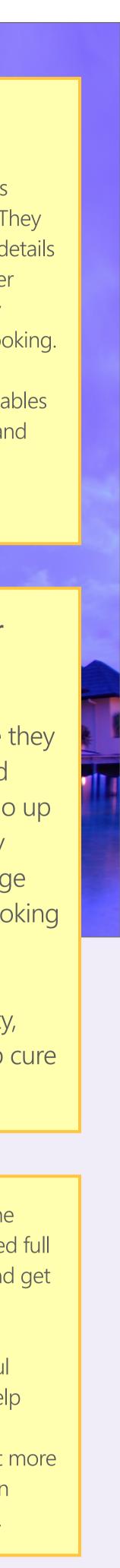


Travel safe



FlyUX put the safety of our passengers first. Find out everything you need to know to fly, with the latest Covid travel restrictions, international travel advice & passenger information.

Information





# Staying within the calendar

Benchmark usability tests showed on some sites that although the calendars allow users to move straight onto return date selection after selecting the depart date, the feedback did not make this clear and users tended to move back to click the field anyway.

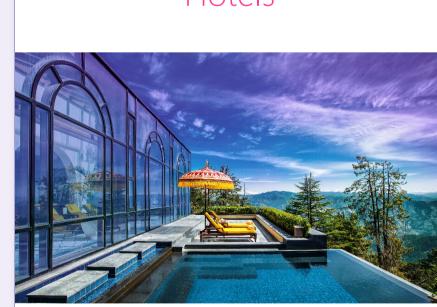
This was tackled by clearly highlighting the change to active state of the return field, with an animated calendar title prompting user, and a clear connection between the field and the calendar.

			Discover Book	Flight information	Manage booking
Book flights	Saved searches	Manage book	ing Check	k-in	
From Manchester (MAN)		Pepart NOV 21	Passengers date 1		
Now select yo October	our return date	ember	December		
M       T       W       T       F         27       28       29       30       1         4       5       6       7       8         11       12       13       14       15         18       19       20       21       22	S       S       M       T       W         2       3       1       2       3       1         9       10       8       9       10       10         16       17       15       16       17       15         23       24       22       23       24       22	T       F       S       S         4       5       6       7         11       12       13       14         18       19       20       21	M     T     W     T     F     S       27     28     1     2     3     4       6     7     8     9     10     11       13     14     15     16     17     18       20     21     22     23     24     25	S 5 12 19	
	30 31 29 30 1	2 3 4 5	27 28 29 30 31 1 Confirm seats		



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Explore



Take a journey with FlyUX and discover breathtaking landscapes, exotic beaches, & vibrant cities with diverse cultures. Explore our destinations and see somewhere different.

#### Hotels



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Information

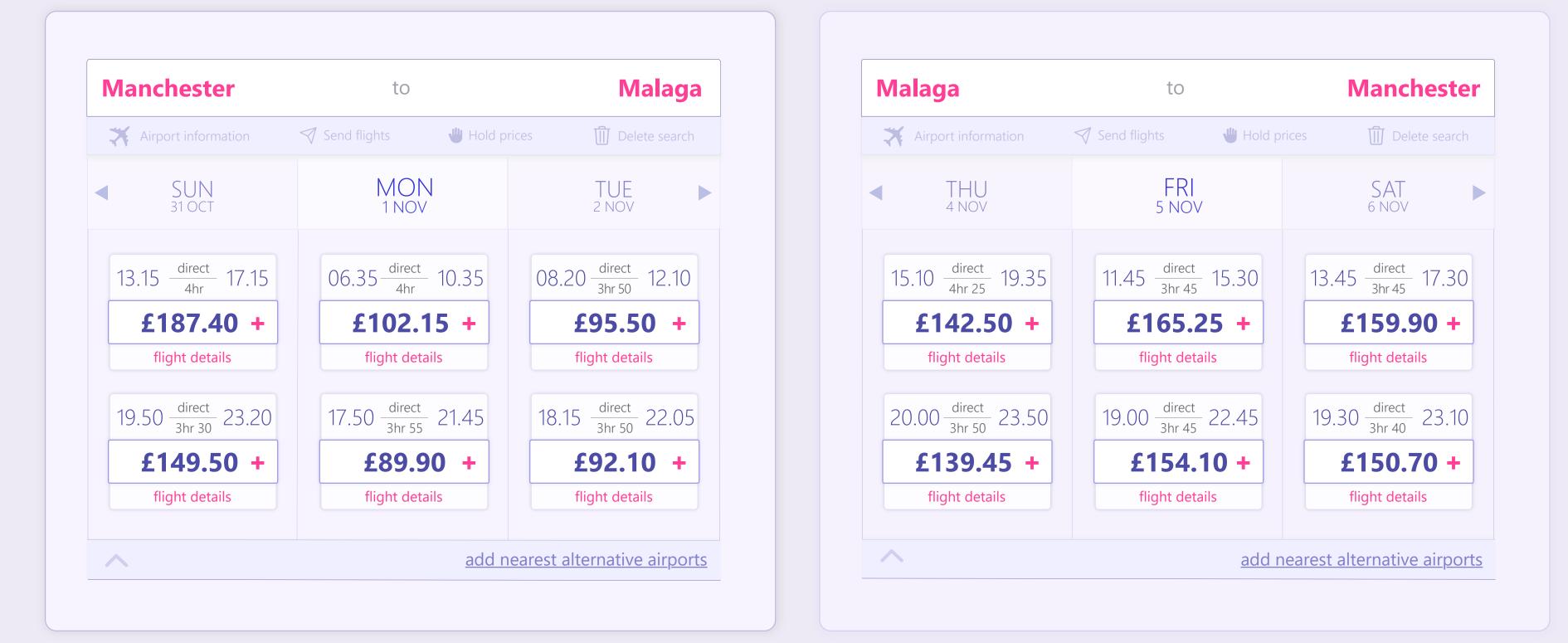
Book



# Select your outbound flight

#### OUTBOUND

RETURN



#### Results page display

#### Seeing days either side

Flight availability can dictate the dates of travel. Users want to find the most suitable flight - whether that be the best price or time.

This means the day of travel is flexible, and users would like to see mulitple days to find the most suitable flight.

#### Seeing both outbound and return

During benchmark usability tests on the Easyjet site, users decided on outbound and return flights in one smooth action. They weighed up the best options from both outbound and return at the same time.

Being able to do this means the length of the trip can be considered as part of the decision. They could go Friday to Friday, or Saturday to Sunday - depeding on the most suitable flights. Seeing both outbound & return together at the same time, above the fold allows users to make these decisions together, without having to scroll down the page and/or remember the outbound flight details.

# Total: £0.00

**(i)** Create trip

#### Add search

#### Compare flights

Users like to compare different flight options within the results page to find the most suitable flights. This could be different airports, different destinations or even different months.

On this results page, new searches can be added and viewed together to compare the flight options.





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#### Save your searches

Add new searches and save them here to find the best flights for your trip

#### Compare flights

Compare destinations, airports and more to find flight times that work for you

#### Hold prices

Hold the prices for a limited time while you plan your trip. Subject to availability.

#### Receive alerts

Receive alerts when seats are low and never miss out on the best prices

#### Invite passengers

Plan your trip together, easily. Find flights, choose upgrades and split the bill

All you've got to do is think of a name...



# Select your outbornd flight

10.35

15 +

21.45

90 +

#### Create trip

This feature is intended to help with several of the issues highlighted by the research.

Its saves the page and searches as an entity, so users can easily log back in to view the same flights when comparing between different sites. It is the same as 'recent searches' on Easyjet, only given more structure and promince.

They can invite passengers to the page so all travellers can choose the flights and decide together. When decisions are made, each passenger can upgrade and add baggage/extras individually.

No personal data is required, so no password is required, just a trip name. Saved trips are accessed from the 'Saved searches' tab on the homepage. Plan your trip easily by **Creating** a trip

#### **1.** Give your trip a name

#### Lins & Hayleys golf tour

We'll create a passcode so you can log back in here anytime and view your saved searches

#### **2.** Contact number (optional)

0891 50 50 50

Receive alerts about flight availability by sms or whataspp. <u>How we protect your data</u>

#### **3.** Invite (optional)

0800 106 107

Invite your fellow travellers to this page to view the flights or add their own searches. When you're ready to book, passengers can choose their own seats, add upgrades or extras and pay for their own tickets.

Create trip



#### Save your searches

Add new searches and save them here to find the best flights for your trip

#### Compare flights

Compare destinations, airports and more to find flight times that work for you

#### Hold prices

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# Total: £0.00

#### Pressuring the user

Users can hold prices which would help cure their flight anxiety.

Airlines use flight availability and price changes to pressure users into buying quickly, which achieves business objectives, but causes negative feelings in the user.

With this set-up, holding the prices can help reduce anxiety in the user, but by having control over the length of time, the commercial department could still apply the pressure.

They have the permission to contact them directly with more pressure, but its dressed up as doing them a favour.

flights, choose upgrades and split the bil

All you've got to do is think of a name...

Create trip

**Create trip** 

(i)

Add search





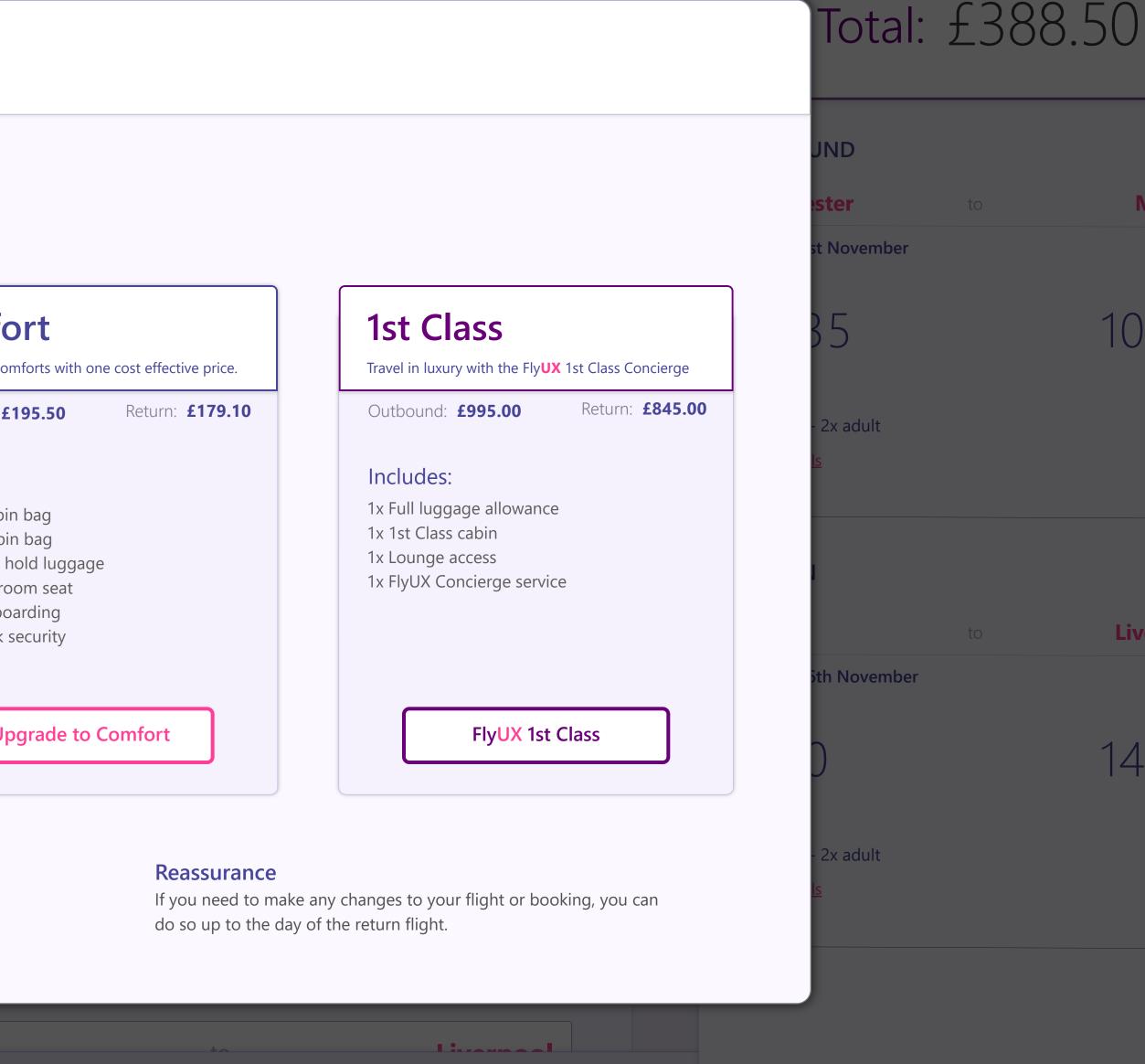
Happy with f	Choose fare	
OUTBOUND	Choose which ticket fare you would like You currently have <b>Basic</b> fare selected	to book
Manchester         X Airport information       Send flights	Basic ✓ Our best priced fare	<b>Comfo</b> All the extra co
<ul> <li>SUN 31 OCT</li> <li>M 1</li> <li>M 1</li> <li>M 1</li></ul>	Outbound: £102.15 Return: £92.10 Includes: 1x Small cabin bag	Outbound: <b>£</b> Includes: 1x Small cabi 1x Large cabi 1x Standard H 1x Extra legro 1x Speedy bo 1x Fast track
19.50 direct 3hr 30 23.20 £149.50 + flight details fligh	Continue with Basic fare         Flexibility         Passengers can upgrade fares, choose seats or add bagga anytime up until the day you fly, either individually or as a sector of the day of	•

#### Major Pain Point / Captain Can't Proceed

During benchmark usability tests, two users experienced major pain points trying to proceed from this page, on both Aer Lingus and Easyjet. Both users didn't realise they had to click the first option to proceed with the selected fare - the lowest price and prefferred fare. Lesley though that clicking any of these would add more cost to the basket. Both spent several minutes trying to proceed past this stage.

To mitigate this, copy above the options spells out that they have basic fare selected. The tick icon and the button label copy attempts to highlight this further.

Usabiltiy tests on this prototype showed that this needs more work.

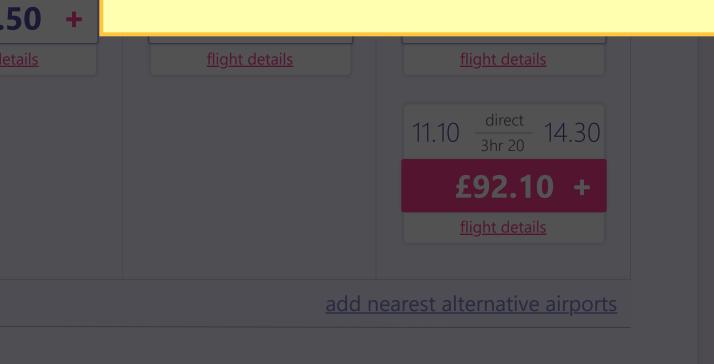


#### Curing flight anxiety part three

ght

14.3

Copy at the bottom of the pop-up reassures users that they can make changes after the booking in case they are worried about losing the flights and just want to get them booked asap.







### Baggage & extras

Whats the problem?

Options for seat upgrades, baggage & extras have been shown to lack clarity, causing confusion and even mistrust.

Each fare option includes a different selection of items such as better seats, more baggage allowance, fast track security or speedy boarding, etc.

These items can also be added individually once past the fare selection stage. Seat selection sometimes has new packages, with different prices and different items included.

The problem is, once you have moved past the fare options, you can no longer remember what was included, so you can't compare if it is better value to add extras individually, upgrade your fare, or choose one of the different packages on the seat selection page.

This is where the annoyance and mistrust comes in. There is too much to remember, and its hard to work out what will offer you the best value for your scenario.

### **Solution**

Clear fare options - there is only one choice of packages – the fares. No further packages are offered, but items can be added individually.

The basic fare is just the flight and one piece of hand luggage. The minimum you might need. If you don't want all the extras in the higher fare, you can choose basic, and add any extra items individually.

Upon initial selection, the chosen fare applies to all passengers on the booking.

### Enter passenger 2 details

Passenger details	2. Seat selection	3. Baggage & extras	4. Payment
Lindsay Gibson ✓	Adult	Basic fare	Change fare
		Outbound: £102.15 Return: £92.10	
Passenger 2	Adult	Comfort fare	Change fare
Title Mrs V		Included with Comfort fare	
First name on passport Hayley Last name on passport Tideswell Date of birth 10/04/1968 Save and continue		1x large cabin bag 1x standard hold luggage 1x extra legroom seat 1x speedy boarding 1x fast track security	

Once past the fare selection stage, each passenger can upgrade their fares individually, at any point up until payment. This is handy if each person on the booking has different requirements. Each passenger can also add their own individual items.

Fares and extra items remain assigned to each separate passenger, rather than being grouped together. This helps keep track of things by chunking everything into groups that naturally make sense to the user – the passengers on the trip.

The details of each passengers selected fare are displayed on every subsequent page until payment so you can always see what is included in that fare, and weigh up whether it is best to upgrade fare, or add items individually.

Keeping all the fares and extras assigned to each passenger, also enables the final bill to be broken down per-passenger – which led to the 'split-the-bill' feature to remove the issue of transferring money between passengers, and all the hassle that comes with that.

### Seat selection

Basic fare       Extra legroom selected       £20.00       change
Hayley Tideswell X
Comfort fareExtra legroom included£0.00Select a seat

Seat selection shows each passengers selected fare, with copy that shows what seat is included with their fare.

# Baggage & extras

Lindsay Gibson	Basic Fare
$\checkmark$	£20

Hayley Tideswell		<b>Comfort Fare</b>	
Included with Basic fare	Extra items		
1x small cabin bag 1x large cabin bag 1x standard hold luggage 1x extra legroom seat 1x speedy boarding 1x fast track security	1x Golf bag	£45	
	Happy with selection	s? Continue	

#### Baggage again relates each passenger back to their fare,

and lists what is included in their chosen fare